

INCLUDES 240 ILLUSTRATED EXAMPLES

# POKA-YOKE

IMPROVING PRODUCT  
QUALITY BY  
PREVENTING DEFECTS



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OVERVIEW BY HIROYUKI HIRANO

# Poka-yoke

Improving Product Quality by Preventing Defects

## Overview of Poka-yoke

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### A Successful Modern Factory

- Do You Have a Consumer-driven Company?

### All About Defects

- Are Errors Unavoidable?
- Is Sampling Inspection Really the Best Method?
- The User Is the Best Inspector
- Three Strategies for Zero Defects
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### All About Poka-yoke

- What Are the Five Best Poka-yoke?
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### Achieving Mistake-proof, Zero-defect Manufacturing through Poka-yoke

- The Eight Principles of Basic Improvement for Poka-yoke and Zero Defects
- A Company-wide Mistake-proofing, Zero Defect Effort
- Zero Defect Strategies for Factories

## A Successful Modern Factory

"Inadvertent mistakes increase work."

To survive in the competitive atmosphere of modern manufacturing, a company must adhere strictly to standards. While customers must be satisfied with all aspects of products and service, the company must still make a profit and protect its workers. In a successful modern factory:

**Sales price = market price**

Sell at a price consumers are willing to pay.

**Diversity = many kinds of products in small numbers**

Make only what consumers need.

**Quality = highest possible quality**

Make products that will satisfy consumers.

**Delivery = always on time**

Always meet delivery schedules.  
Deliver products just when consumers need them.

**Cost = lowest unit cost**

Produce at the lowest possible cost while satisfying consumer requirements.

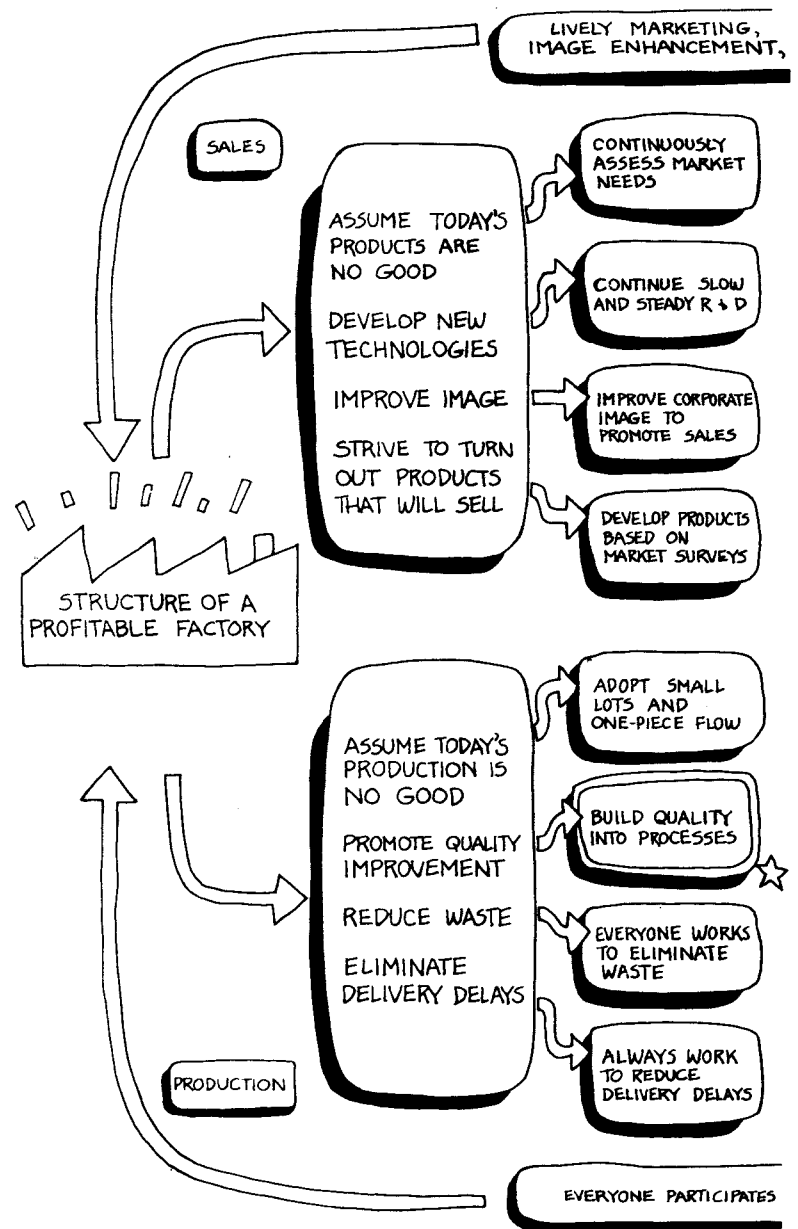
**Safety = always first**

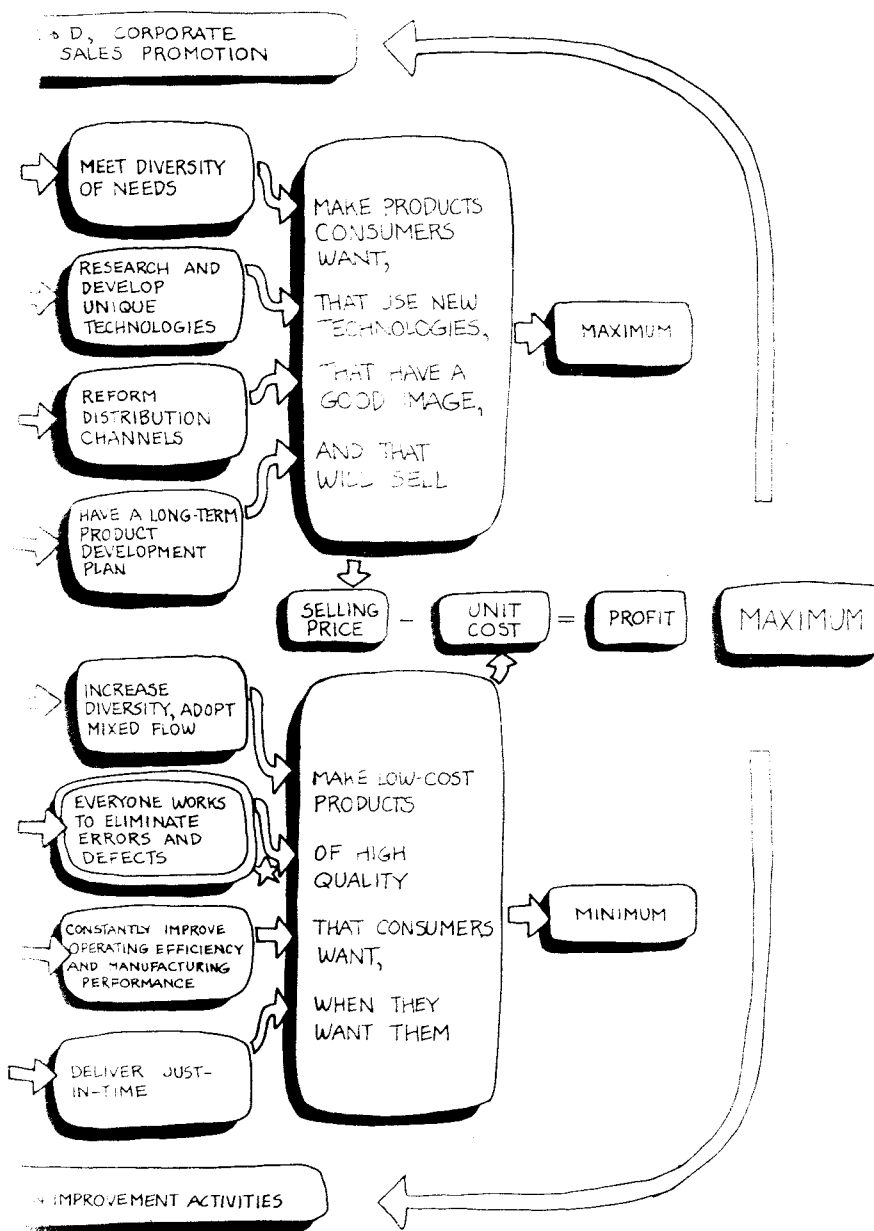
Turn out safe products safely.



### Do You Have a Consumer-driven Company?

A manufacturer that makes products to satisfy consumers is "consumer driven" or "outside-in." On the other hand, a factory that makes products that are forced on consumers is "producer driven" or "inside-out." In today's competitive economy, a company must be consumer driven to be successful. How are things in *your* factory?





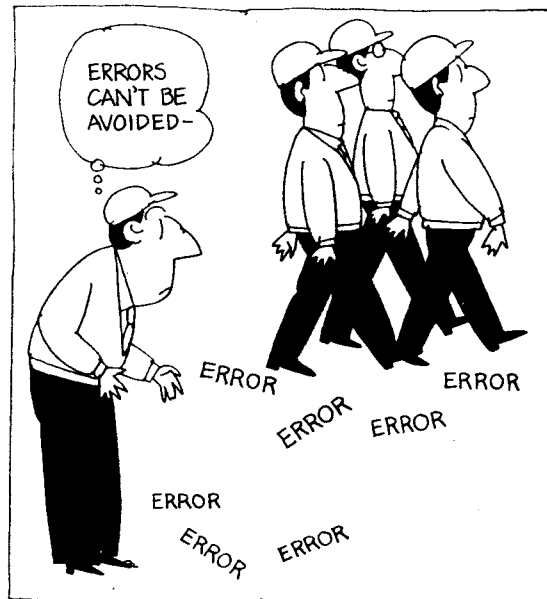
## All About Defects

### *Are Errors Unavoidable?*

There are two approaches to dealing with errors:

- **Errors are inevitable!**

People always make mistakes. While we tend to accept the mistakes as natural, we blame the people who make them. With this kind of attitude, we're likely to overlook defects as they occur in production. They may be detected only in final inspection or, worse yet, by the customer.



- **Errors can be eliminated!**

Any kind of mistake people make can be reduced or even eliminated. People make fewer mistakes if they are supported by proper training and by a production system based on the principle that errors can always be prevented.





### *Is Sampling Inspection Really the Best Method?*

One method of preventing errors is inspection. There are two major types of inspection.



#### • Sampling inspection

Some plant managers say, "It would take us all day to inspect all our products. There may be a few defects, but sampling is still the most practical way to check. We maintain our quality at an average quality level (AQL) of 0.1 percent."

But this means that one consumer in a thousand will get a defective product! For that consumer, the product is 100 percent defective, not 0.1 percent defective. Sampling inspection makes sense only from the manufacturer's view, not from the consumer's.

#### • 100 percent inspection makes the most sense!

In the best factories, the attitude is, "We won't tolerate a single defect! We'll organize production so that 100 percent of the products can be inspected easily. That makes the most sense!"

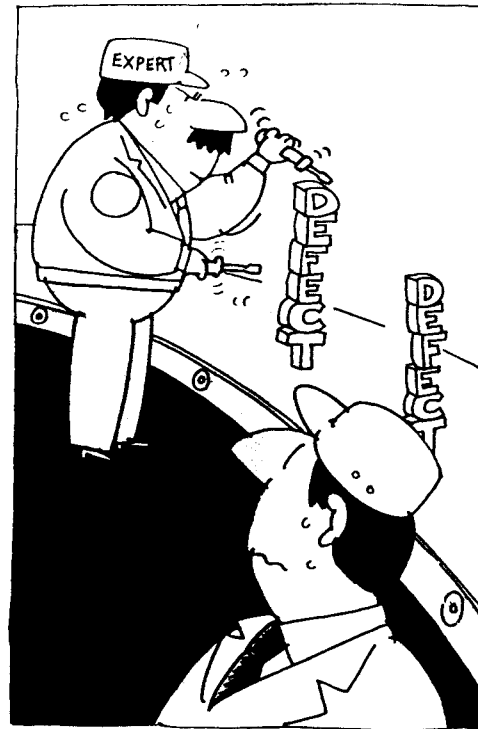
Today, even one defective product is enough to destroy a consumer's confidence in the company. To stay competitive, a company must supply good products in the tens and hundreds of thousands. The best way to achieve this is to organize production to inspect 100 percent of the products.





### *The User Is the Best Inspector*

No one intends to make mistakes. But while we are working, defects can show up without our noticing. We usually think we're doing the job right, even as we mistakenly mount the wrong part or drill a hole in the wrong position. How can we catch these errors before they turn into defective products?



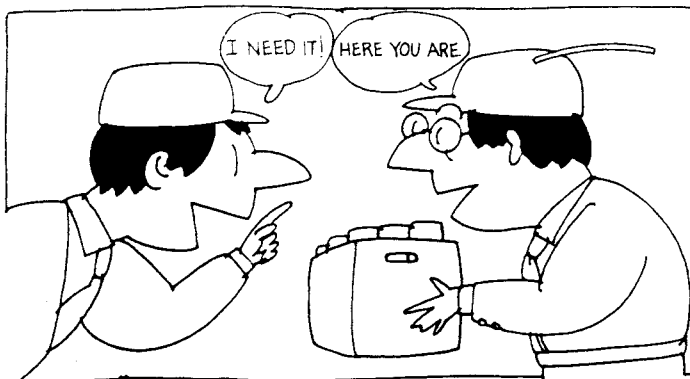
#### • Finding defects in the subsequent process

We don't expect to find defects, but if a product we use doesn't do what it is supposed to do, we know it's defective. Users are the best at discovering defects.

Since subsequent processes are also "users" of the product being manufactured, they are also expert at finding defects. If products are produced in a continuous flow, each product or part is sent to the next process as soon as it is finished, and defects are therefore found immediately.

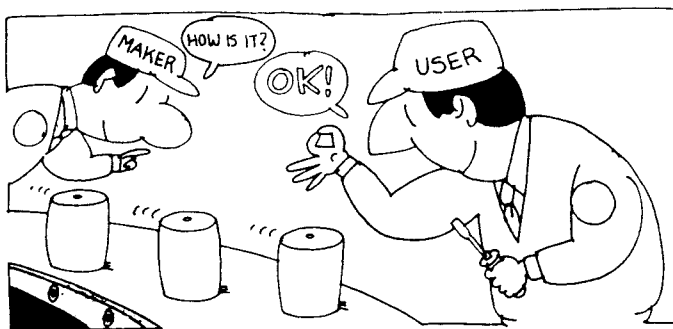
## Three Strategies for Zero Defects

### 1. Don't make it!



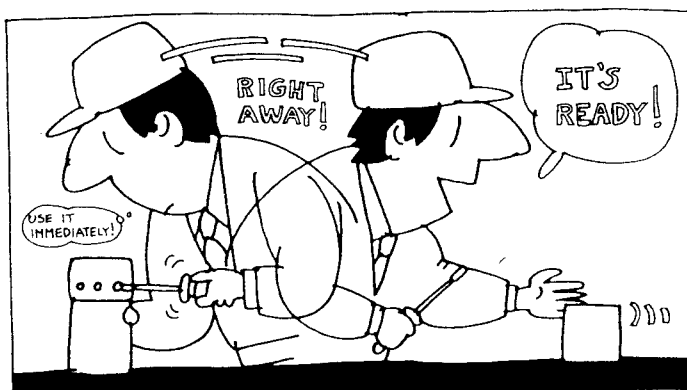
Don't make products you don't need. The more products you make, the greater the opportunity for defects as they sit in inventory. Therefore, follow the *just-in-time* principle and make only what is needed, when it is needed, and in the amount needed. Scratches and nicks will decrease dramatically.

### 2. Make it to withstand any use!



The user is an expert at finding defects. Therefore it is important to build safeguards into the production process to ensure that the product can withstand any use. Quality can be built into products by thoroughly implementing *poka-yoke*, *automation*, and *work standardization*.

### 3. Once you've made it, use it right away!



If a product cannot be made to withstand any use, then make sure it is used as soon as possible by using *continuous flow production*.



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7. *Errors due to slowness*: Sometimes we make mistakes when our actions are slowed down by delays in judgment. For example, a person learning to drive is slow to step on the brake. *Safeguards*: Skill building, work standardization.

8. *Errors due to lack of standards*: Some errors occur when there are no suitable instructions or work standards. For example, a measurement may be left to an individual worker's discretion. *Safeguards*: Work standardization, work instructions.

9. *Surprise errors*: Errors sometimes occur when equipment runs differently than expected. For example, a machine might malfunction without warning. *Safeguards*: Total productive maintenance, work standardization.

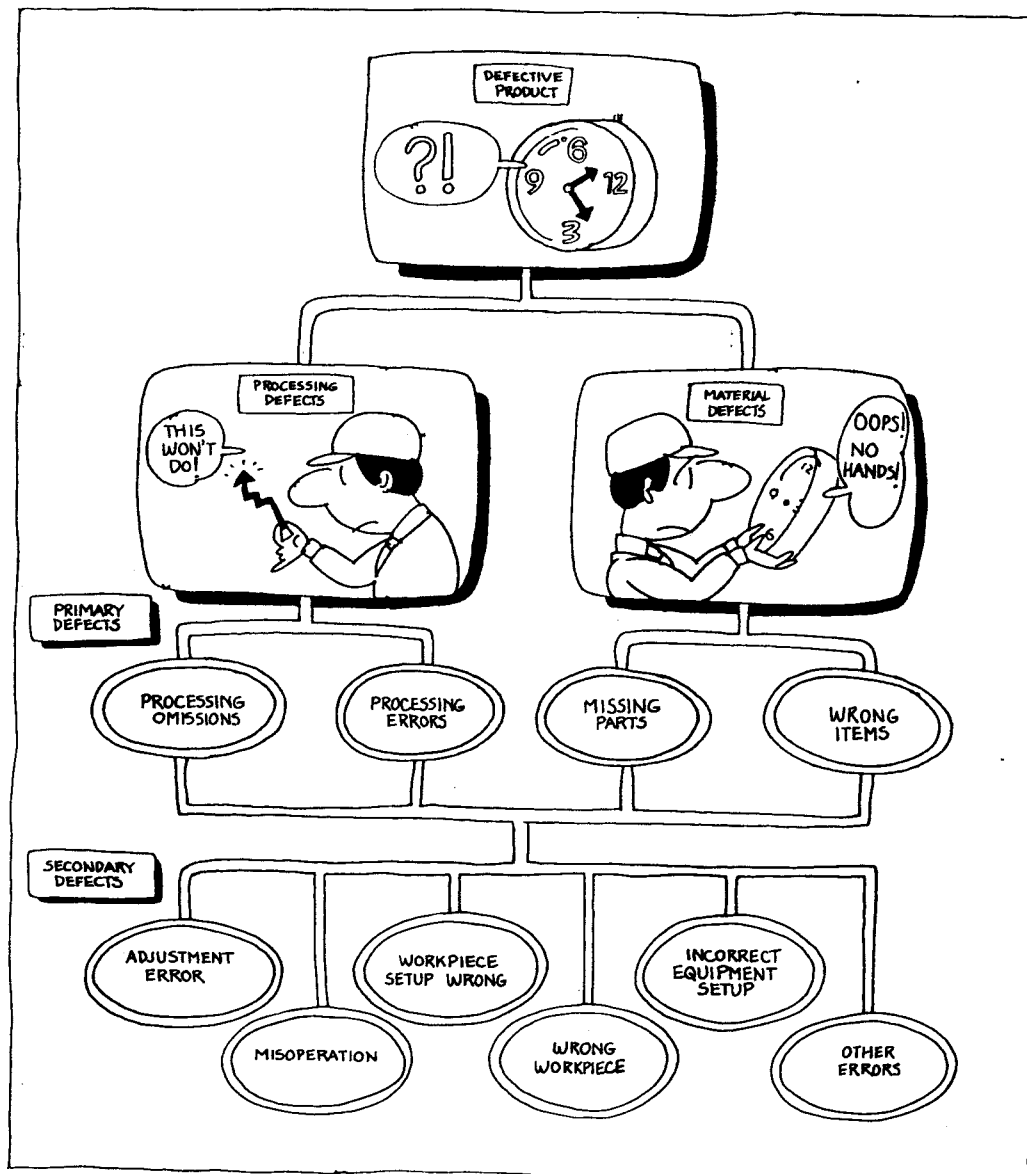
10. *Intentional errors*: Some people make mistakes deliberately. Crimes and sabotage are examples. *Safeguards*: Fundamental education, discipline.

Mistakes happen for many reasons, but almost all can be prevented if we take the time to identify when and why they happen and then take steps to prevent them by using poka-yoke methods and the safeguards listed above.

## There Are Different Kinds of Defects, Too

What kinds of defects are caused by human errors?

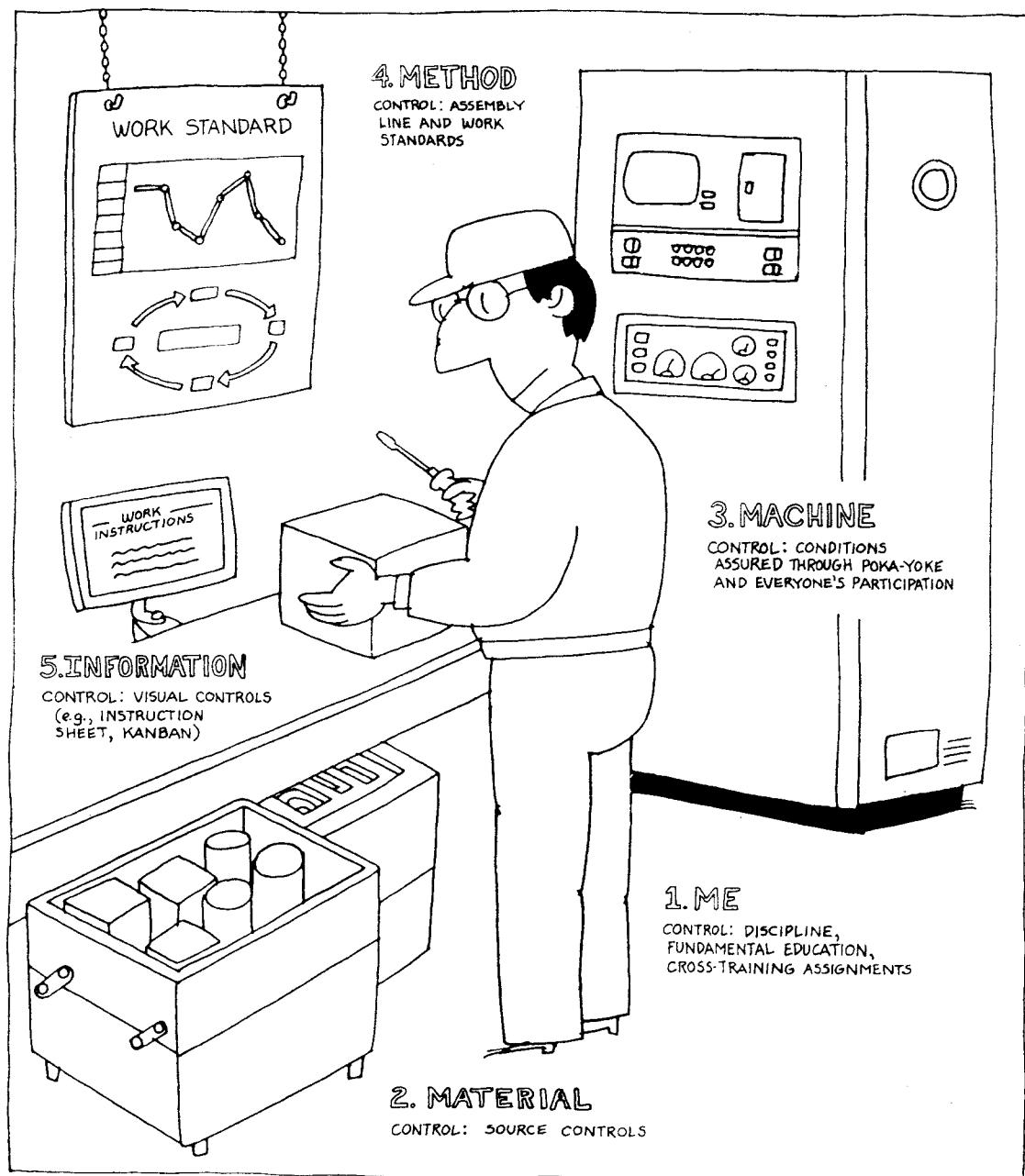
- **Example:** Cut surfaces are covered with burrs.  
**Cause:** Someone did not replace the cutting tools on time.
- **Example:** Machinery malfunctions, resulting in defects.  
**Cause:** Regular inspection of the machinery has been neglected.
- **Example:** Processing mistakes resulted in defects.  
**Cause:** Someone mistook a workpiece of one type for one of another type.



### The Five Elements of Production

Everyday work in the manufacturing plant is aimed at turning out products consumers will like. Break down daily activities in a factory and you will find that: In response to work instructions (*Information*), parts and materials (*Material*) are obtained and set up on machinery and equipment (*Machinery*), where workers (*Me*) make things in accordance with the established standard operating procedure (*Method*).

These five elements (4M and 1I) determine whether a product is correctly manufactured or a defect is made. Defect-free products are assured by controls in each of these areas.



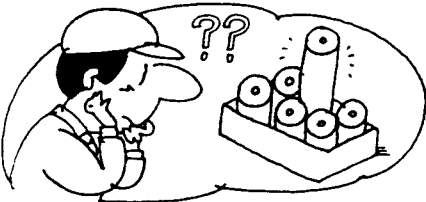
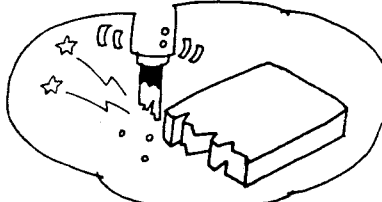
### What Are the Sources of Defects?

There are various types of defects. In order of importance these are;

1. Omitted processing
2. Processing errors
3. Errors setting up workpieces
4. Missing parts
5. Wrong parts
6. Processing wrong workpiece
7. Misoperation
8. Adjustment error
9. Equipment not set up properly
10. Tools and jigs improperly prepared

What are the connections between these defects and the mistakes people make?

☆ CAUSAL CONNECTIONS BETWEEN DEFECTS AND HUMAN ERRORS

● STRONGLY CONNECTED    ○ CONNECTED

CAUSES OF DEFECTS \ HUMAN ERRORS	INTENTIONAL	MISUNDERSTANDING	FORGETFUL	MISIDENTIFICATION	AMATEURS	WILLFUL	INADVERTENT	SLOWNESS	NON-SUPERVISION	SURPRISE
OMITTED PROCESSING	●	○	●	○	○	○	●	○	○	
PROCESSING ERRORS	●	●	○	○	●	●	●	●	●	
ERRORS SETTING UP WORKPIECES	○	○	●	○	○		●	○	○	
MISSING PARTS	●	○	○		○	○	●		○	
WRONG PARTS	●	●	●	●	●	●	●		●	
PROCESSING WRONG WORKPIECE	○	●	●	○	○	●	●		○	
MISOPERATION			○				○		○	●
ADJUSTMENT ERROR	○	○	○	●	○	●	○	○	○	○
IMPROPER EQUIPMENT SETUP			○				●			●
IMPROPER TOOLS AND JIGS			○				●			○



## All About Poka-yoke

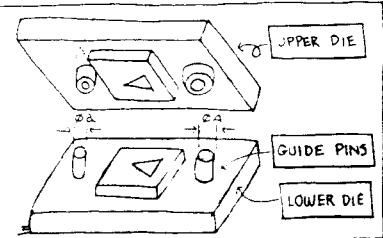
### What Are the Five Best Poka-yoke?

Human errors are usually inadvertent. Poka-yoke devices help us avoid defects, even when inadvertent errors are made. Poka-yoke help build quality into processes.

Here are five examples of poka-yoke for detecting or avoiding defects caused by human errors.

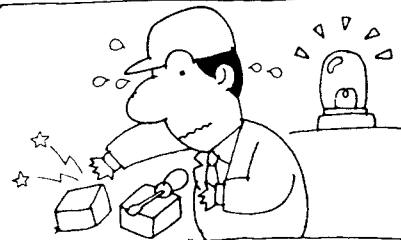
# 1

GUIDE PINS OF DIFFERENT SIZES



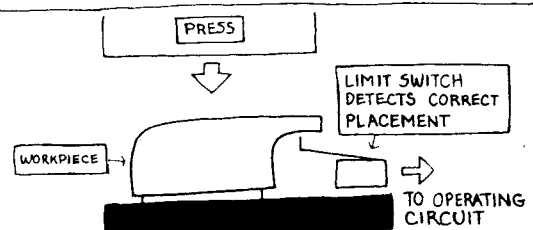
# 2

ERROR DETECTION AND ALARMS



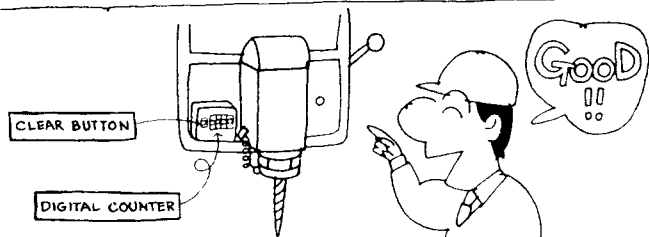
# 3

LIMIT SWITCHES



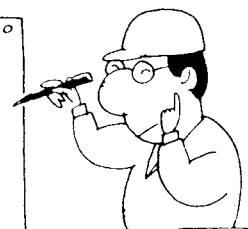
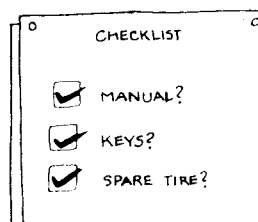
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COUNTERS



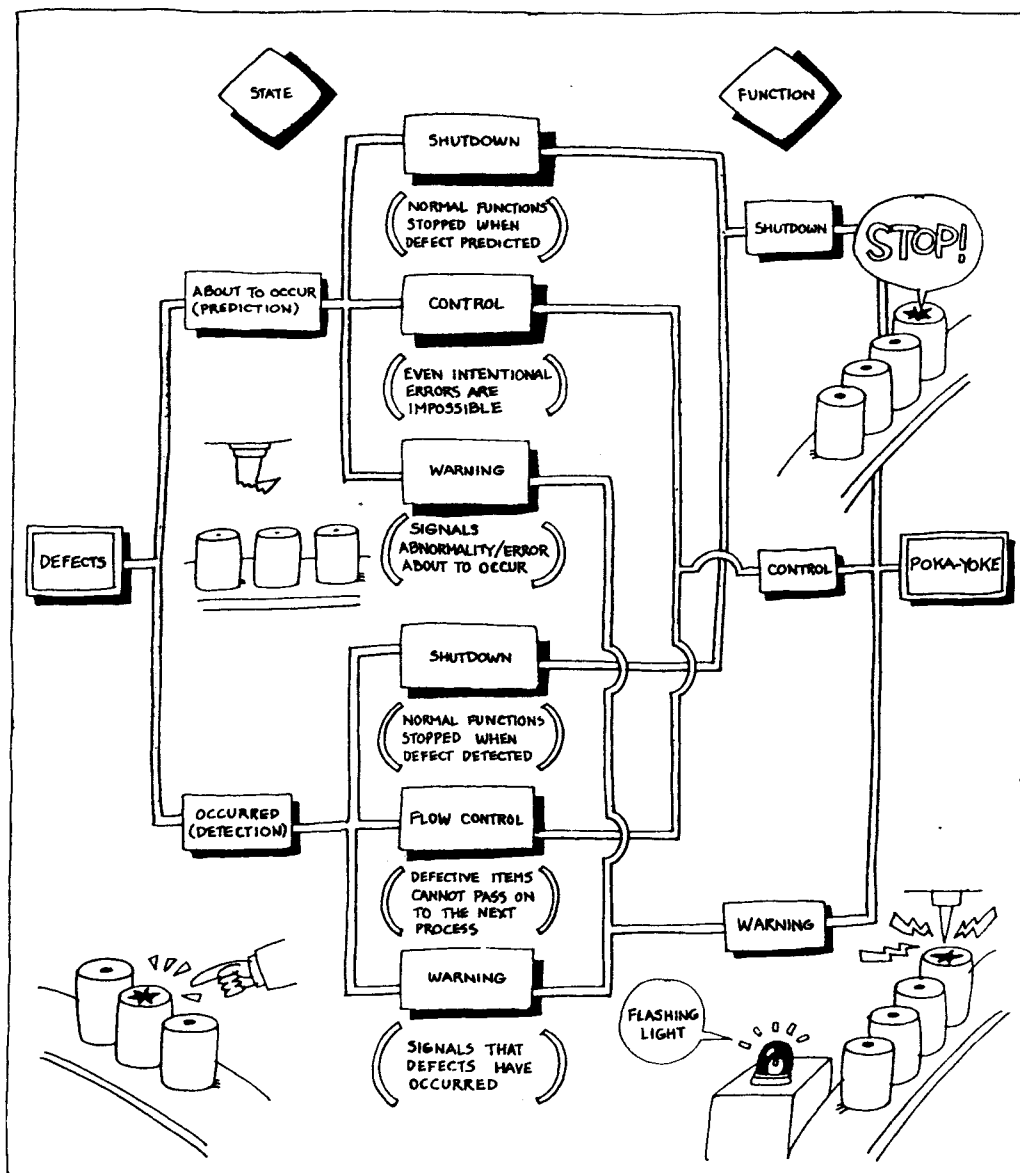
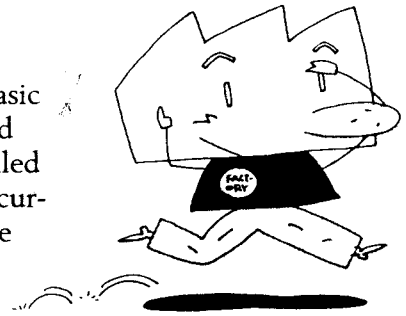
# 5

CHECKLISTS



### The Basic Functions of Poka-yoke

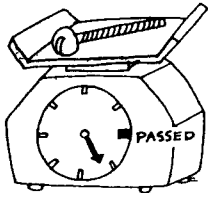
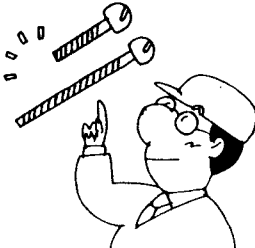

A defect exists in one of two states: It is either about to occur, or it has already occurred. Poka-yoke have three basic functions to use against defects — shutdown, control, and warning. Recognizing that a defect is about to occur is called "prediction," and recognizing that a defect has already occurred is called "detection." The following diagram shows the relationship of the two possible states of defects with the three functions of poka-yoke.



## Poka-yoke Hints

## 1

IDENTIFY ITEMS BY THEIR CHARACTERISTICS

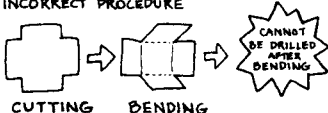
<p>● <b>BY WEIGHT:</b> ESTABLISH WEIGHT STANDARDS. USE A BALANCE OR SCALE TO IDENTIFY DEFECTIVE ITEMS.</p> 	<p>● <b>BY DIMENSION:</b> ESTABLISH STANDARDS FOR LENGTH, WIDTH, DIAMETER, ETC. IDENTIFY DIVERGENCE FROM STANDARDS BY USING STOPPERS IN JIGS, LIMIT SWITCHES, ETC.</p> 	<p>● <b>BY SHAPE:</b> ESTABLISH STANDARDS FOR SHAPE CHARACTERISTICS SUCH AS ANGLES, DEPRESSIONS, PROJECTIONS, CURVATURE, OR POSITION OF HOLES. IDENTIFY DIVERGENCE FROM STANDARDS WITH LIMIT SWITCH, CORRESPONDING LOCATOR PIN IN JIGS, INTERFERENCE FITS IN DELIVERY CHUTES, ETC.</p> 
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## 2

DETECT DEVIATION FROM PROCEDURES OR OMITTED PROCESSES

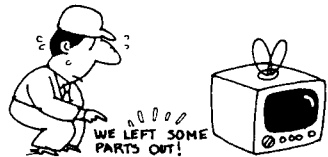
● **PROCESS SEQUENCE METHOD:**  
THE SUBSEQUENT WORK CANNOT BE PERFORMED IF THE WORKERS HAND OR MACHINE OPERATIONS DURING A PROCESS DO NOT FOLLOW THE STANDARD WORK PROCEDURES.

INCORRECT PROCEDURE



CUTTING      BENDING

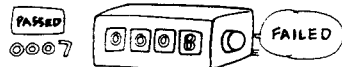
● **PROCESS-TO-PROCESS SEQUENCE METHOD:**  
OPERATIONS CANNOT BE PERFORMED IF ONE OF A SERIES OF PROCESSES HAS BEEN OMITTED AND THE REGULAR PROCEDURES HAVE NOT BEEN FOLLOWED.




## 3

DETECT DEVIATIONS FROM FIXED VALUES

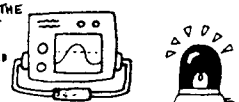
● **USING A COUNTER:**  
A FIXED NUMBER, SUCH AS THE NUMBER OF OPERATIONS OR PARTS, IS USED AS A REFERENCE. IF THE ACTUAL NUMBER DIFFERS FROM THE REFERENCE NUMBER, AN ALARM SOUNDS.



● **ODD-PART-OUT METHOD:**  
WHEN A NUMBER OF PARTS ARE ASSEMBLED AS A LOT, THE EXACT NUMBER OF PARTS NEEDED IS PREPARED. WHEN THE LOT IS COMPLETED, LEFT-OVER PARTS SIGNAL THE OCCURRENCE OF ERRORS.



● **CRITICAL CONDITION DETECTION:**  
A CRITICAL MANUFACTURING CONDITION SUCH AS PRESSURE, CURRENT, TEMPERATURE, OR TIME, IS MEASURED. WORK CANNOT PROCEED IF THE VALUE IS NOT WITHIN A PREDETERMINED RANGE.







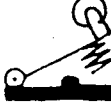

### Detection Devices to Use for Poka-yoke

A wide variety of devices can be used to detect errors and defects. The detectors used for poka-yoke can be divided into those which contact the part being tested, and those which do not contact the part.

#### • Contact devices

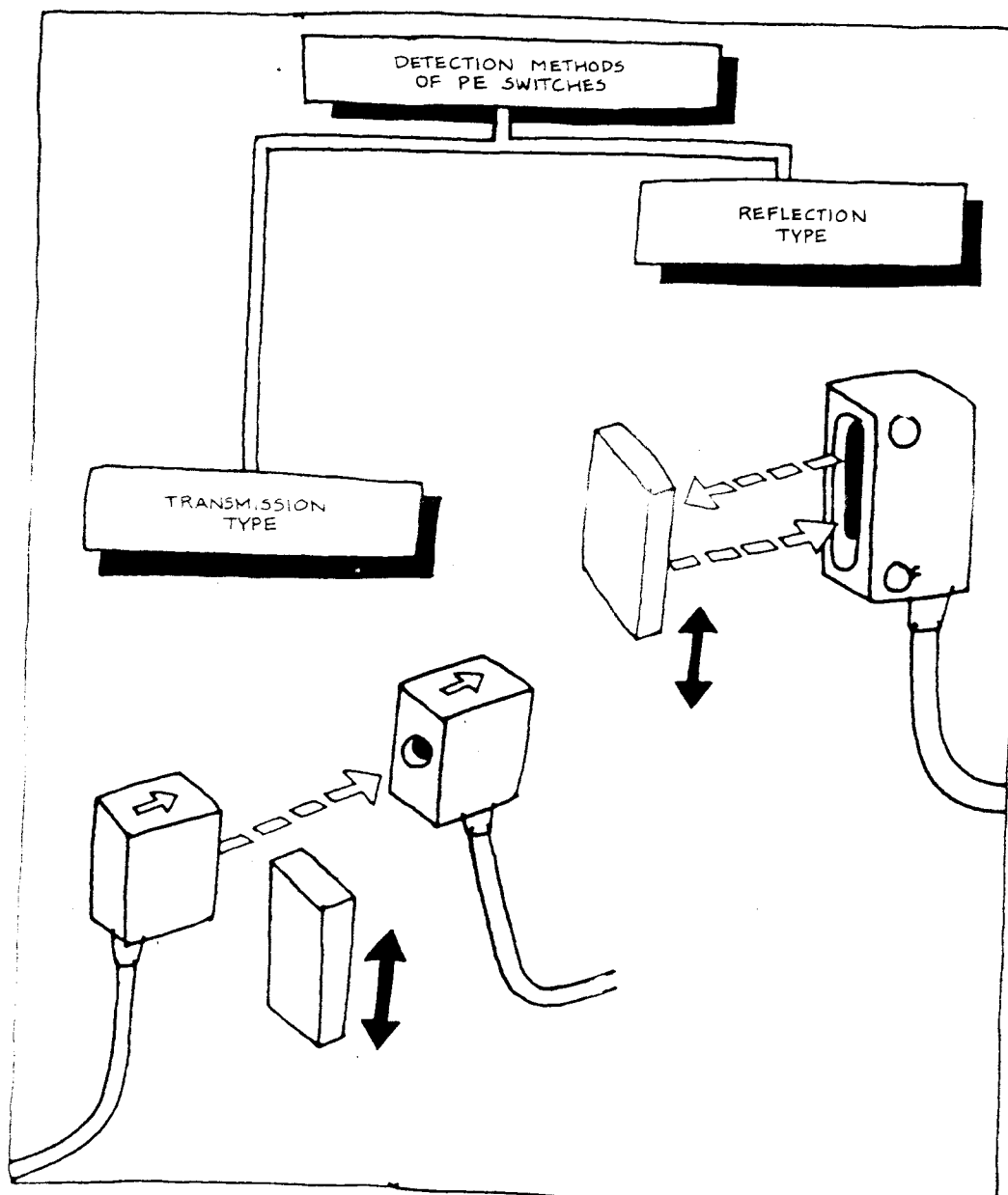
*Microswitches* and *limit switches* are the most frequently used detection devices in poka-yoke. They can detect the presence of items such as workpieces, dies, or cutting tools and are very flexible. Limit switches can be used to ensure that a process does not begin until the workpiece is in the correct position, for example, or they can be used to stop a process if the workpiece has the wrong shape.

There are many other contact detection devices used in poka-yoke including proximity switches, positioning sensors, displacement sensors, metal-passage sensors, and a variety of mechanical devices.

SHAPE	TYPE	MOTION BEFORE OPERATION	MOTION AFTER OPERATION	FORCE REQUIRED	VIBRATIONS IMPACTS	CHARACTERISTICS
	PIN PUSH-BUTTON	SMALL	SMALL	LARGE	EXCELLENT	SUITABLE FOR LINEAR AND SHORT-STROKE OPERATIONS. DETECTS POSITIONS WITH THE HIGHEST PRECISION BECAUSE SNAP-ACTION MECHANISM IS ACTUATED DIRECTLY BY PIN PUSH-BUTTON. HOWEVER, IT HAS THE LEAST MOTION AFTER OPERATION, AND REQUIRES A RELIABLE STOPPER.
	PANEL-MOUNTED ROLLER PUSH-BUTTON	SMALL	LARGE	LARGE	ACCEPTABLE	SUITABLE FOR FAST-MOVING CAMS OR DOGS.
	HINGED LEVER	LARGE	MEDIUM	SMALL	ACCEPTABLE	OPERATES WITH A SMALL FORCE. SUITABLE FOR USE WITH LOW-SPEED CAMS OR DOGS. HAS A LARGE STROKE. LEVERS OF VARIOUS SHAPES CAN BE USED TO MATCH THE SHAPES OF THE PARTS BEING DETECTED.
	HINGED LEVER-ROLLER	LARGE	MEDIUM	SMALL	ACCEPTABLE	CAN BE USED WITH HIGH-SPEED CAMS OR DOGS. FORCE NEEDED TO OPERATE THE PIN PUSH-BUTTON DEPENDS ON LEVER RATIO. HAS A LARGE STROKE.
	HINGED LEVER-ROLLER OPERATING IN ONE DIRECTION	MEDIUM	MEDIUM	MEDIUM	ACCEPTABLE	CAN BE OPERATED BY A BODY MOVING IN ONLY ONE DIRECTION. IF FORCE IS APPLIED IN THE OPPOSITE DIRECTION, THE ROLLER PART FOLDS AND BECOMES INOPERATIVE.
	ROLLER-LEAF SPRING	MEDIUM	MEDIUM	MEDIUM	GOOD	ALSO CAN BE USED WITH HIGH-SPEED CAMS.

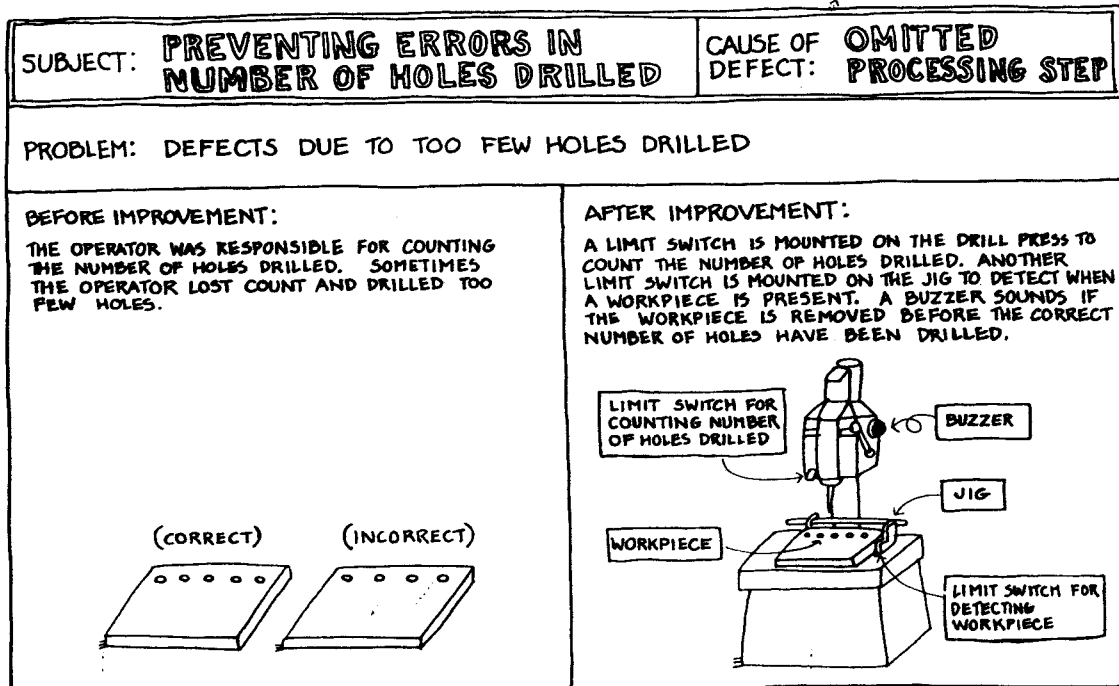
- **Noncontact devices**

Photoelectric switches can handle opaque, translucent, and transparent objects, depending upon the need. There are two types of detection possible. In the *transmission* type, two units are used, one to transmit a light beam, the other to receive the light beam. This type can be normally on, meaning light is unobstructed, or normally off, meaning light is not transmitted. The *reflecting* type of PE sensor responds to light reflected from an object to detect its presence.

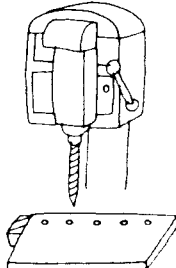
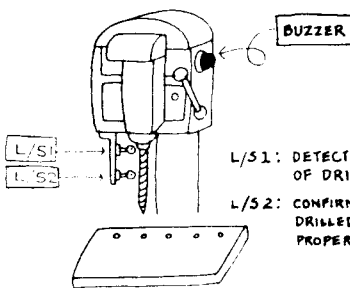


## Typical Examples of Poka-yoke

- Processing omissions

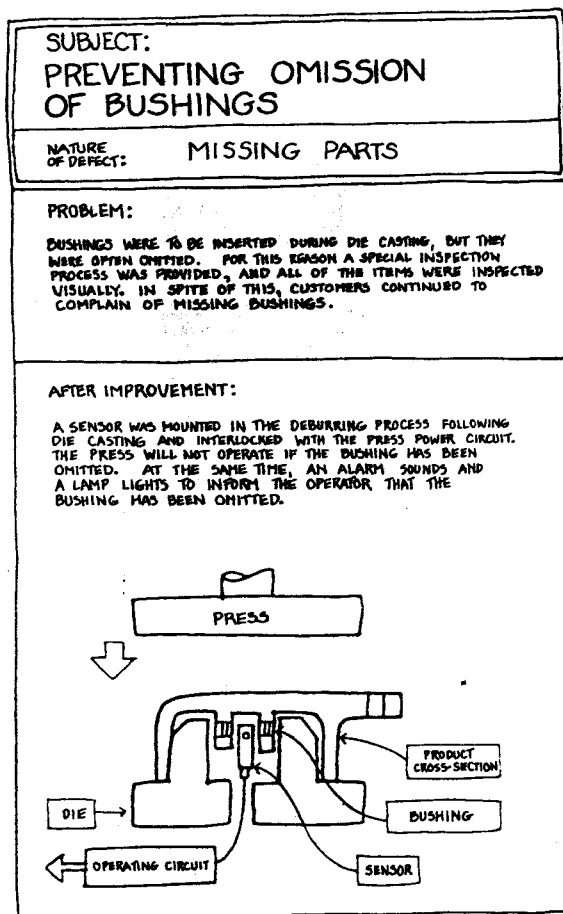


• Processing errors

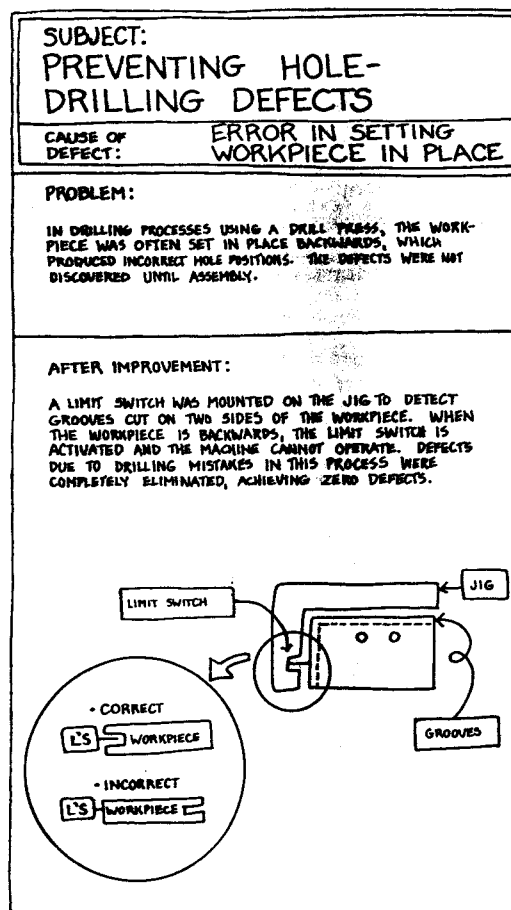
SUBJECT: PREVENTING HOLE- DRILLING DEFECTS	CAUSE OF PROCESSING DEFECT: ERRORS
<p>PROBLEM: IN DRILLING PROCESSES USING A DRILL PRESS, THE DRILL WAS OFTEN WITHDRAWN BEFORE IT HAD GONE ALL THE WAY IN. THE RESULTING DRILLING DEFECTS CAUSED TROUBLE DURING ASSEMBLY.</p>	
<p>BEFORE IMPROVEMENT:</p> <p>THE PROCEDURE WAS TO LOWER THE DRILL UNTIL IT WENT ALL THE WAY THROUGH THE PART. SOMETIMES THE DRILL WAS RAISED BEFORE ACHIEVING THE REQUIRED DEPTH, RESULTING IN DEFECTIVE HOLES. IT WAS UP TO THE OPERATOR'S SKILL AND INTUITION TO TELL WHETHER THE HOLE WAS DRILLED PROPERLY. DEFECTIVE HOLES WERE NOT DISCOVERED UNTIL THE ASSEMBLY STAGE.</p> 	<p>AFTER IMPROVEMENT:</p> <p>TWO LIMIT SWITCHES WERE MOUNTED. DRILLING IS ASSUMED TO BE DEFECTIVE IF SWITCH 1 IS RELEASED BEFORE SWITCH 2 IS TRIPPED. IN THIS CASE A BUZZER SOUNDS TO NOTIFY THE OPERATOR.</p>  <p>L/S1: DETECTS START OF DRILLING L/S2: CONFIRMS HOLE DRILLED TO PROPER DEPTH</p>



## • Missing parts



## • Errors in setting up workpieces



- Improper, damaged, or poorly designed jigs
- Using the wrong parts

**SUBJECT: PREVENTING MOUNTING ERRORS WHEN MOUNTING DRAWER RAILS ON LEFT AND RIGHT CABINET SIDES**

**CAUSE OF DEFECT: INADEQUATE JIGS**

**PROBLEM:**

IN THE PROCESS OF MOUNTING DRAWER RAILS ON CABINET SIDES, ERRORS OCCURRED WHEN THE MOUNTING JIGS SLIPPED, OR WHEN THE OPERATOR FORGOT TO REVERSE THE MOUNTING JIGS WHEN CHANGING FROM THE RIGHT TO THE LEFT SIDES.

**AFTER IMPROVEMENT:**

THE DRAWER RAIL MOUNTING JIGS WERE FASTENED IN PLACE SO THEY CANNOT SLIP. AT THE SAME TIME, THE JIG WAS MODIFIED SO IT IS IMPOSSIBLE TO MOUNT THE DRAWER RAILS WITHOUT REVERSING THE JIG FOR THE LEFT AND RIGHT SIDES.

**SUBJECT: PREVENTING MOUNTING OF WRONG PARTS DURING ASSEMBLY**

**NATURE OF DEFECT: WRONG PARTS ASSEMBLED**

**PROBLEM:**

IN THE ASSEMBLY PROCESS, MODELS WERE CHANGED SEVERAL TIMES A DAY, AND THE OPERATORS SOMETIMES MOUNTED THE WRONG ITEMS.

**AFTER IMPROVEMENT:**

A ROTATING PARTS RACK WAS MADE. IT HAS ONLY ONE DELIVERY OUTLET. WHEN THE MODEL BUTTON IS PRESSED, ONLY THOSE PARTS NEEDED FOR A PARTICULAR MODEL ARE AVAILABLE FROM THE DELIVERY OUTLET. THIS MAKES IT IMPOSSIBLE TO INSTALL PARTS FOR THE WRONG MODEL, EVEN ACCIDENTALLY.

## Achieving Mistake-proof, Zero-defect Manufacturing through Poka-yoke

### *The Eight Principles of Basic Improvement for Poka-yoke and Zero Defects*

#### 1. Build quality into processes

Make it impossible to turn out defective items even if an error is committed. The approach in this case is 100 percent inspection, using poka-yoke safeguards built into jigs and processes.

#### 2. All inadvertent errors and defects can be eliminated

We must assume that mistakes are not inevitable. Where there is a powerful will, a way can be found to eliminate all errors and defects.

#### 3. Stop doing it wrong and start doing it right — now!

Let's eliminate entirely the "buts" in statements like "we know that it is not right, but..."

#### 4. Don't think up excuses, think about how to do it right

Rather than thinking up excuses, let's think about how things can be done right.

#### 5. A 60% chance of success is good enough — implement your idea now!

In improvements, there is no need to aim for perfection before taking action. Analyze the cause and think of a solution. If your solution has better than a 50-50 chance of succeeding, implement it right away. You can change or further refine your solution based on the facts that result from implementing it right off.



**6. Mistakes and defects can be reduced to zero when everyone works together to eliminate them**

Zero mistakes and zero defects cannot be achieved by one person alone. It is important for everyone in the entire company to work together to eliminate mistakes and defects.

**7. Ten heads are better than one**

The brainstorm of any one individual is important, but the wisdom and creativity that comes through the efforts of ten people is more valuable. Teamwork is the key to effective improvement ideas.

**8. Seek out the true cause, using 5 W's and one H**

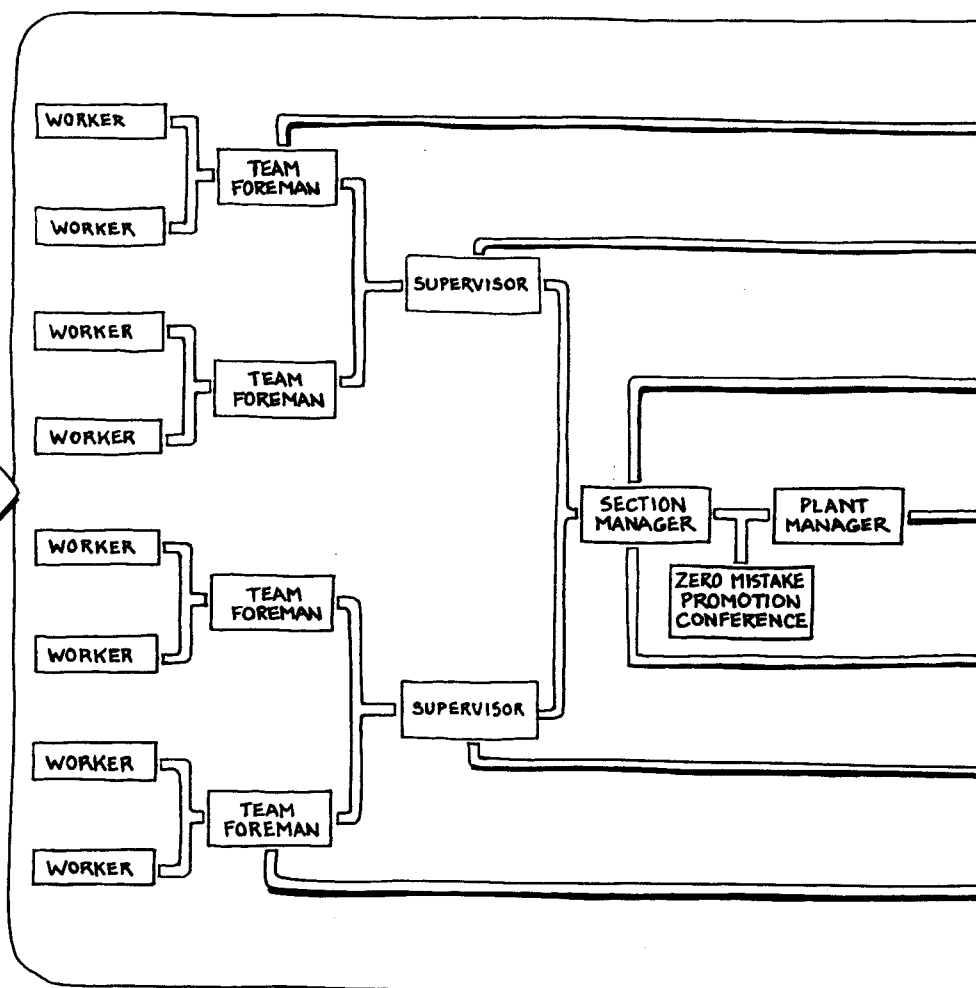
Should a defect occur, *do not* demand more inspectors. Instead, get to the root of the problem to ensure that the countermeasure applied is a real solution, and not just a bandage. Ask "Why did the defect occur?" and to the answer you get, ask "Why?" again. Don't be satisfied with causes that come to mind easily. Ask "Why?" at least five times to discover the roots of the problem. Only then ask "How do we fix it?" and put the solution into practice.

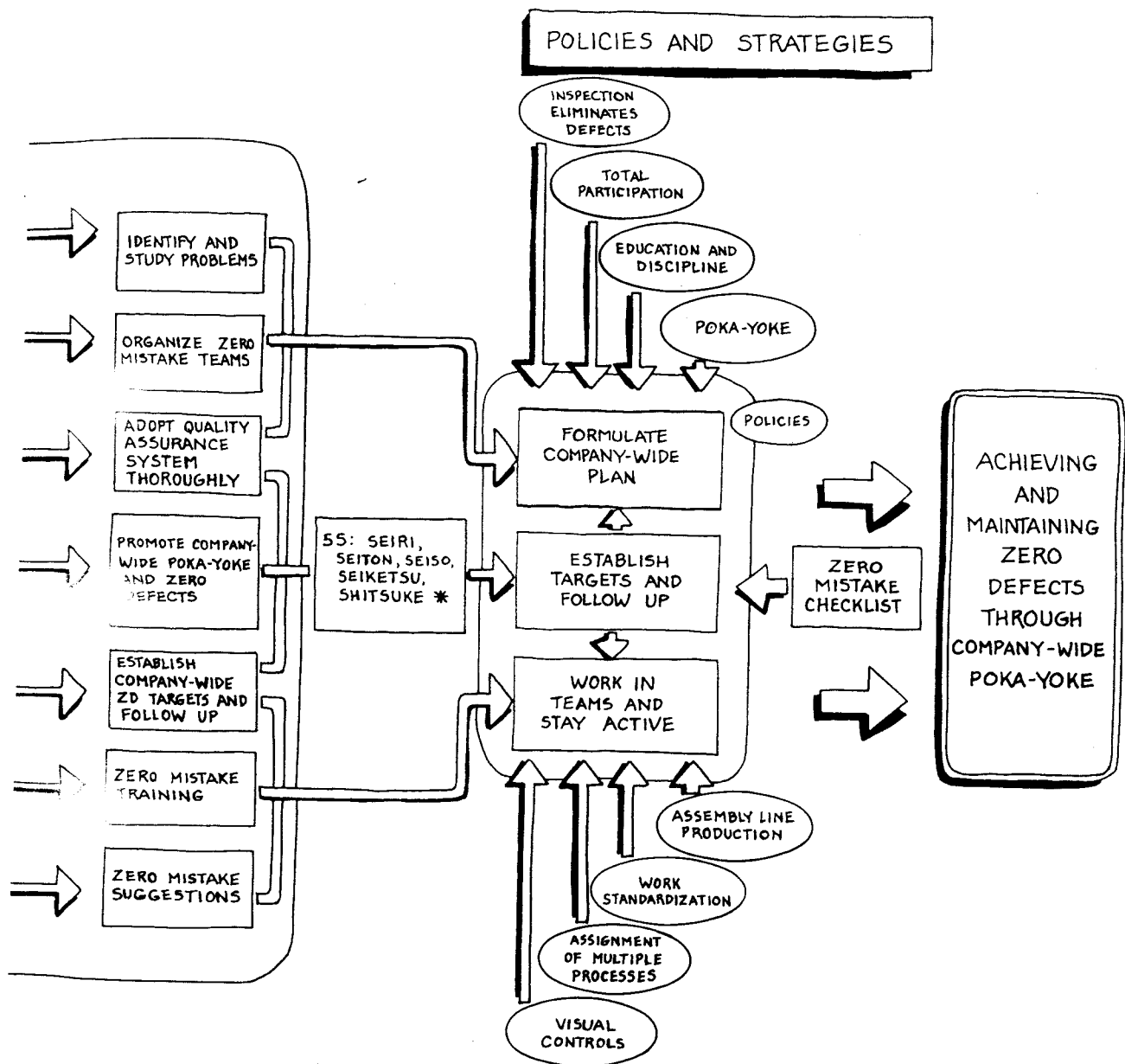
## A Company-wide Mistake-proofing, Zero Defect Effort

### EIGHT PRINCIPLES OF BASIC IMPROVEMENT

- 1 BUILD QUALITY INTO PROCESSES
- 2 INADVERTENT ERRORS AND DEFECTS CAN BE ELIMINATED
- 3 STOP DOING IT WRONG AND START DOING IT RIGHT... NOW!
- 4 DON'T THINK UP EXCUSES, THINK ABOUT HOW TO DO IT RIGHT
- 5 60% IS GOOD ENOUGH—IMPLEMENT YOUR IDEA NOW
- 6 MISTAKES AND DEFECTS WILL BE ELIMINATED IF EVERYONE WORKS TOGETHER
- 7 TEN HEADS ARE BETTER THAN ONE
- 8 SEEK OUT THE TRUE CAUSE, USING 5WH

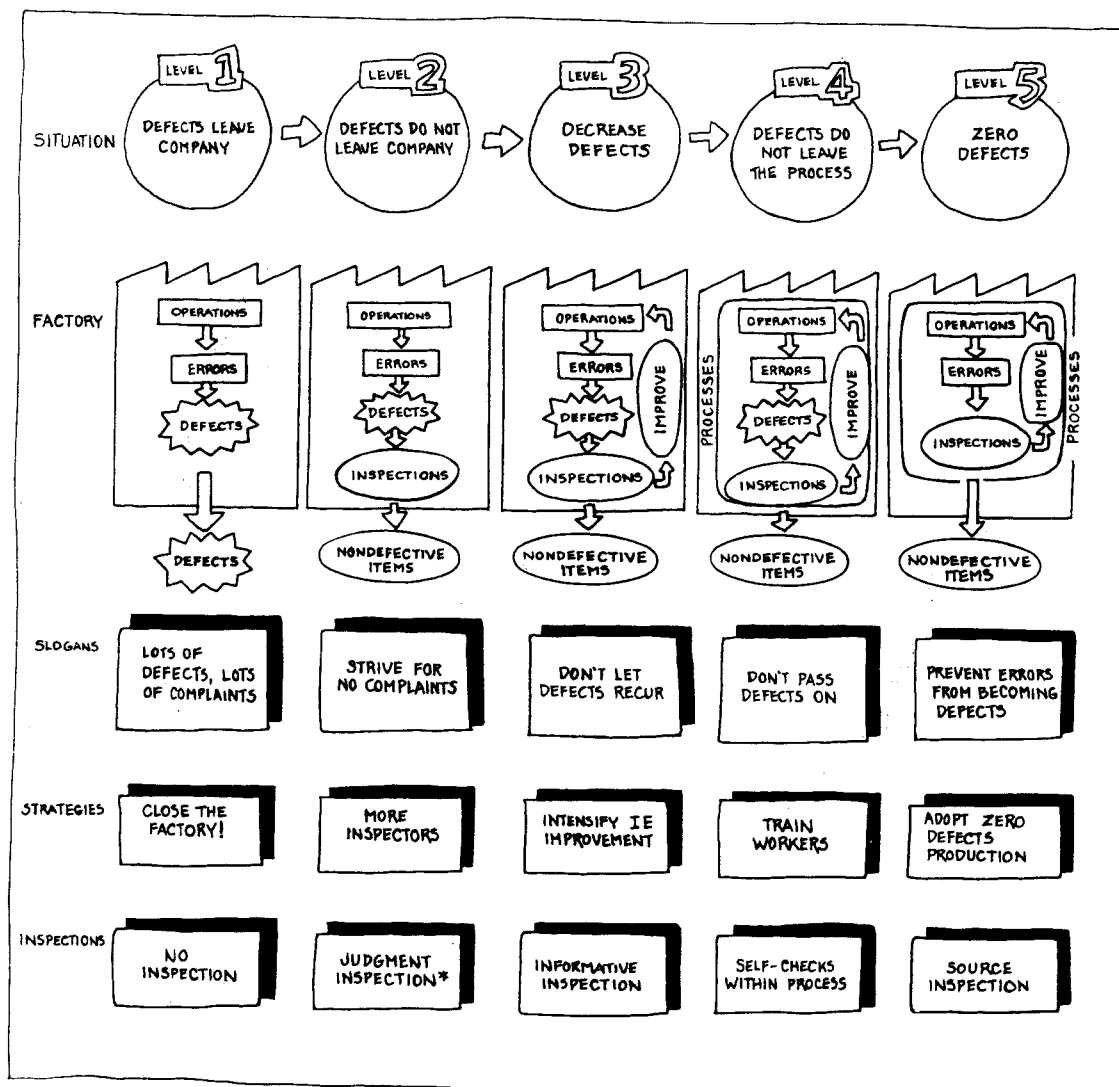
### ROLE OF MANAGEMENT





\* The "five S's" are key concepts of industrial housekeeping that begin with "S" in Japanese. They are: *seiri* (organization), *seiton* (orderliness), *seiso* (the act of cleaning), *seiketsu* (the state of cleanliness), and *shitsuke* (the practice of discipline).

## Zero Defect Strategies for Factories



\* Judgment inspection is comparison with a standard; this identifies defects, but does not reduce them. By giving feedback to the work process, an informative inspection can lower the defect rate. An advanced form of informative inspection is the self-check system. Often using poka-yoke devices, a self-check cuts the feedback time by discovering defects before the product leaves the process. Source inspection skips the feedback stage and catches errors at their source to prevent them from becoming defects in the first place. For more on these concepts, see Shigeo Shingo, *Zero Quality Control: Source Inspection and the Poka-yoke System*, Cambridge, MA: Productivity Press, 1986.